

Lawley

INSURANCE | EMPLOYEE BENEFITS

Employee Benefits Client Service Specialist- Technology

Position Focus:

- Support a book of business managed by an Account Executive, including plan analysis and acting as a liaison between the client and carrier for technical expertise, billing, audits, claim issues and membership questions
- Responsible for technical presentations (ie: Lawley Marketplace) to potential clients in a team setting
- Assist with preparation of detailed benefit comparisons, coordinate client presentations with Client Relations Manager and Marketer
- Follow up on requests for information, attend open enrollment meetings; must travel up to 50% to meet business needs
- Submit new and renewal paperwork to carriers, and assist in proposal preparation and renewal packages
- Support all Lawley initiatives as requested, guided by company values, sales culture, business needs and scorecard

Successful candidates possess:

- Insurance experience in customer service or account management for 3 years or more
- Life Accident & Health License; or willingness to pursue in first 90 days
- Computers skills are a must; Including Word, Excel, Outlook & PowerPoint
- Ability to work well independently and on a team
- Incredible attention to detail and organizational skills
- Open to continuing education, college degree preferred
- Positive attitude, even in a fast paced environment
- A passion to make customers and coworkers feel important and valued
- Capability to work quickly and efficiently
- Reliable Transportation
- Methodical, yet swift decision making skills
- Precise verbal and written communication skills, even under time constraints

What's in it for you? *The Lawley Advantage!*

- Fulfilling career securing your clients' well being
- Competitive salary, referral bonuses **AND** annual bonus eligibility
- Great Benefits (Medical, Dental, Vision, Wellness-- the works!)
- Educational and growth opportunities
- Generous PTO and 401K upon hire
- Comfortable, family oriented culture
- Office hours 8-4:30
- Lawley is not a call center environment
- Work hard, play hard!!!



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