

## **Technology Platform Analyst**

## **Position Focus:**

- Manage a book of business, including plan analysis and acting as a liaison between the client and carrier for technical expertise, billing, audits, and EDI discrepancies
- Spearhead consultative process of providing recommendations on technology platform
- Provide initial administrative training and ongoing client support for HR users
- Act as a Liaison to technology partners bi-weekly conference calls
- Responsible for technical presentations (ie: Lawley Marketplace) to potential clients
- Follow up on requests for information, attend open enrollment meetings to present technology solutions to employees of clients
- Submit new and renewal paperwork to carriers, and assist in proposal preparation and renewal packages
- Support all Lawley initiatives as requested, guided by company values, sales culture, business needs and scorecard

## Successful candidates possess:

- Insurance experience in customer service or account management for 3 years or more
- Life Accident & Health License; or willingness to pursue in first 90 days
- Computers skills are a must; Including Word, Excel, Outlook & PowerPoint
- Ability to work well independently and on a team
- Incredible attention to detail and organizational skills
- Open to continuing education, college degree preferred
- Positive attitude, even in a fast paced environment
- A passion to make customers and coworkers feel important and valued
- Capability to work quickly and efficiently
- Reliable Transportation
- Methodical, yet swift decision making skills
- Precise verbal and written communication skills, even under time constraints



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