



How can we help you?

# MAMARONECK UNION FREE SCHOOL DISTRICT'S EXPERIENCE

I am writing to share my local Westchester County School District's experience in transitioning to MEBCO effective July 1, 2020. I have been in private and school business for over 30 years and have been responsible for, though not very involved in, contracting for health insurance during most of that time.

All the professionals from Lawley, UMR and ProAct that we worked with went above and beyond. They were helpful, patient, prepared, pleasant to work with and resourceful. While it may be typical to encounter one or two extraordinary people, to be able to say this about every member of the transition team is exceptional.

Ellen DiFranciso from Lawley has been my lifeline during this transition. She has repeatedly helped and supported our District Treasurer and me as well as our members. Ellen is knowledgeable, responsive and always willing to help.

MEBCO has assembled a great team of people that are professional, well-informed and a pleasure to work with. We are so glad that we made the decision to join MEBCO.

A Local Westchester County School District



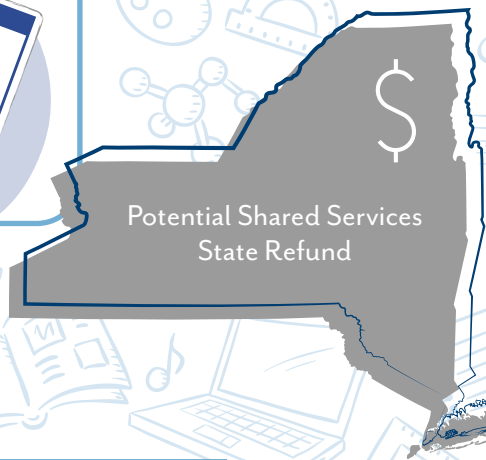
**JOINED**

Faced with 21% Increase, A local Westchester County School District **DECIDED TO JOIN**

Lawley Negotiated **AND CAME IN 12% LOWER**



**KEPT SAME PLAN & SAME NETWORK**



**YOUR CONSULTANT**



**ELLEN DIFRANCISCO**

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**JANUARY 2021**

**\$4,000,000**

in Reserves in 6 Months

**SAVED 17.7% OVERALL**  
as an organization

**Lawley**

