

Lawley

INSURANCE | EMPLOYEE BENEFITS

Commercial Insurance Large Lines Marketer

Position Focus:

- Submit, negotiate and place new business and renewal accounts with key clients
- Establish and recommend coverage by line of business in accordance with established guidelines
- Identify competitive markets and submit internal and/or external markets for quotes
- Prepare organized summaries and quotes for all markets within 2 days of completion of process
- Update applications based on coverages sold, issuing binders and ordering policies within 24 hours
- Maintain complete and accurate documentation of all tasks in computer system
- Act as a resource for assigned markets and participating in projects as needed
- Act as a resource and mentor to associates across the footprint for all matters related to marketing
- Support all Lawley initiatives as requested, guided by company values, sales culture, business needs and scorecard

Successful candidates possess:

- At least five years of experience in a similar or related position
- Relevant knowledge of commercial insurance products, underwriting procedures, and insurance documents
- Microsoft Office experience and skills are a must; EPIC experience highly desired
- Ability to work well independently and on a team
- Incredible attention to detail and organizational skills
- Property/Casualty License; designations preferred
- Open to continuing education, college degree preferred
- Positive attitude, even in a fast paced environment
- A passion to make customers and coworkers feel important and valued
- Capability to work quickly and efficiently
- Methodical, yet swift decision making skills
- Precise verbal and written communication skills, even under time constraints

What's in it for you? *The Lawley Advantage!*

- Fulfilling career securing your clients' well being
- Competitive salary, referral bonuses **AND** annual bonus eligibility
- Great Benefits (Medical, Dental, Vision, Wellness-- the works!)
- Educational and growth opportunities
- Generous PTO and 401K upon hire
- Comfortable, family oriented culture
- Office hours 8-4:30
- Lawley is not a call center environment
- Work hard, play hard!!!



Lawley provides equal employment opportunities (EEO) to all employees and applicants for employment without regard to race, color, religion, sex, national origin, age, disability or genetics.