

# INSURANCE | EMPLOYEE BENEFITS

# **Loss Control Consultants**

#### **Position Focus:**

- Address the loss control and safety needs of middle and large market clients through on-site consulting. This
  will include: evaluating loss trends, physical site evaluations, and assessing current safety policies and programs.
  Improvement recommendations and follow-up are required
- Provide safety training to clients that may include but is not limited to OSHA programs (lockout, haz com, falls, excavations, walking working surfaces, etc.), driving safety, and liability exposure control
- Assist in the development of safety committees, programs and policies, includes providing written support documentation, training, and attending committee meetings
- Act as "outsourced safety director" to clients that do not have a full-time safety staff
- Develop and maintain positive relationships with clients, carriers, agency personnel and other business contacts
- Support all Lawley initiatives as requested, guided by company values, sales culture, business needs and scorecard

### **Successful candidates possess:**

- 3 years of experience or a degree in safety, risk management, engineering or related field. Experience in a safety-related role working on construction projects. health care, or industry is preferred
- Experience in the commercial insurance industry is desirable
- Extensive knowledge of Microsoft Office, including Word, Excel, PowerPoint & Outlook
- Demonstrated knowledge of OSHA regulations 29 CFR 1926 as applied to the construction industry and 1910 applied to general industry.
- Experience with NY state code 59, industrial hygiene testing and/or client seminars of loss controls subjects is desirable
- OSHA Certification 30 Hour Preferred
- Ability to work well independently and on a team
- Flexible schedule to meet timing requirements of client needs,
- Ability to travel 50% of the time to *local* clients; overnights not generally required
- Incredible attention to detail and organizational skills
- Positive attitude, even in a fast paced environment
- A passion to make customers and coworkers feel important and valued
- Capability to work quickly and efficiently
- Precise communication skills, even under time constraints

## What's in it for you? The Lawley Advantage!

- Fulfilling career securing your clients' well being
- Competitive salary and referral bonuses
- Great Benefits (Medical, Dental, Vision, Wellness-- the works!)
- Educational and growth opportunities
- Generous PTO and 401K upon hire
- Comfortable, family oriented culture
- Office hours 8-4:30



For confidential consideration, please consider applying via the Lawley website <a href="www.lawleyinsurance.com">www.lawleyinsurance.com</a> or, contact Kim Navagh, Director of Recruitment for Lawley 716-849-4335. <a href="knavagh@lawleyinsurance.com">knavagh@lawleyinsurance.com</a>

'Lawley provides equal employment opportunities (EEO) to all employees and applicants for employment without regard to age, race, creed, color, religion, sex, sexual orientation, national origin, citizenship, immigration status, gender identity or expression, military status, familial status, marital status, disability or genetics.'