

# Lawley

INSURANCE | EMPLOYEE BENEFITS

## Loss Control Consultant

### These are the *fundamental* components of the job:

- Address the loss control and safety needs of middle and large market clients through on-site consulting. This will include: evaluating loss trends, physical site evaluations, and assessing current safety policies and programs. Improvement recommendations and follow-up are required
- Provide safety training to clients that may include but is not limited to OSHA programs (lockout, HAZCOM, falls, excavations, walking working surfaces, etc.), driving safety, and liability exposure control
- Assist in the development of safety committees, programs and policies, includes providing written support documentation, training, and attending committee meetings
- Act as “outsourced safety director” to clients that do not have a full-time safety staff

### Other *functions* of the job:

- Develop and maintain positive relationships with clients, carriers, agency personnel and other business contacts
- Expand and grow in your role when supporting miscellaneous duties as requested

### Skills / traits that we value for this role:

- 3 years of experience or a degree in safety, risk management, engineering or related field. Experience in a safety-related role working on construction projects, auto-dealers, manufacturing, etc. is preferred
- Experience in the commercial insurance industry is desirable
- Extensive knowledge of Microsoft Office, including Word, Excel, PowerPoint & Outlook
- Demonstrated knowledge of OSHA regulations 29 CFR 1926 as applied to the construction industry and 1910 applied to general industry.
- Experience with NY state code 59, industrial hygiene testing and/or client seminars of loss controls subjects is desirable
- Professional OSHA designations preferred (ASP, CHST, CSP, etc.)
- Ability to work well independently and on a team



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- Flexible schedule to meet timing requirements of client needs,
- Ability to travel 50% of the time to *local* clients; overnights not generally required
- Incredible attention to detail and organizational skills
- Positive attitude, even in a fast-paced environment
- A passion to make customers and coworkers feel important and valued
- Capability to work quickly and efficiently
- Precise communication skills, even under time constraints

### **A bit about Lawley!**

- We are not a call center environment
- We achieve success by building genuine relationships together, with our teams and clients
- We are a family owned insurance broker (nearly 70 years!)
- We are deeply committed to the communities we serve and love to get involved
- We work hard and play hard!!!

### **Why Lawley?**

- Competitive salary and referral bonuses!
- Expansive Benefits (Medical, Dental, Vision—and SO many more)
- 3 weeks of PTO (prorated based on start date) AND a generous holiday schedule – available 1<sup>st</sup> day!
- Company 401K contribution received starting Day 1 (for participants 21+ years old)
- Educational support, career development, and growth opportunities
- Job Security (we've never had a lay-off, even during the pandemic)
- Flexibility, including hybrid schedules! Business hours 8am-4:30pm
- Comfortable, family-oriented culture, with an emphasis on work life balance
- Unlimited Volunteer Time Off opportunities (so you can assist in serving our communities)
- Fulfilling opportunities that align with your career path and our business needs

The compensation range for this position takes many factors into consideration including but not limited to: years of experience/training, skill set, and licenses/designations. It is not typical for an individual to be hired near the top of the range for a position as circumstances and location can vary in every hiring situation. A reasonable estimate of the current range is \$56,750 to \$101,279.75.

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